



**CONCORD**<sup>®</sup>  
*The Right Choice. Right Now.*

# 4AC16

AIR CONDITIONERS

GET INSTANT COMFORT  
WITH LONG-TERM SAVINGS.



**THE MOST PRACTICAL COOLING  
CHOICE IS PRACTICALLY A NO-BRAINER.**

Getting quick relief from hot weather doesn't have to mean a compromise on quality. That's because a Concord™ air conditioner is built to deliver dependable comfort, while providing year 'round energy savings. And since it's ready to go to work immediately, there's no reason to choose anything else.





## SOME DECISIONS ARE TOUGH. THIS ONE ISN'T.

When you consider Concord systems, quality and value are givens. You're getting peace of mind with great features and smart designs that squeeze more efficiency out of every energy dollar. And best of all, you get it right now.

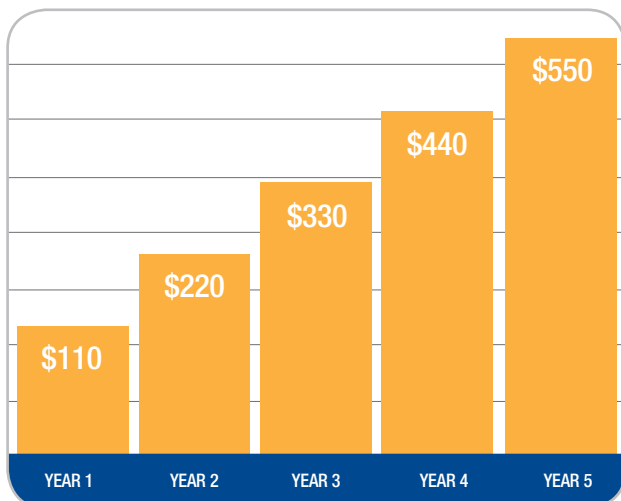
### Two stages of cooling offer more opportunities to save.

Most air conditioners either run at full power or are completely off, but the Concord 4AC16 uses a better method to keep you cool. On moderate days, it can operate at a low, energy-efficient speed, then ramp up to a higher speed with increased cooling capability for hotter days. So your system always runs at the most energy-efficient speed based on the temperature you've set.

### Solid performance can deliver hundreds in utility savings.

Seasonal Energy Efficiency Ratio (SEER), measures an air conditioner's efficiency. A higher SEER means greater energy savings, and with a 16 SEER rating, the Concord 4AC16 will deliver exceptionally cool, efficient air.

### Over the years, a hardworking Concord air conditioner can save you hundreds of dollars on utility bills.



*U.S. Average Five-Year Electric Cumulative Energy Savings for High-Efficiency 16 SEER Air Conditioners vs. 10 SEER. Energy Efficiency and renewable Energy Network, U.S. Department of Energy. The U.S. national average is used for electricity consumption. Actual cost savings may vary depending on personal lifestyle, system settings, equipment maintenance, local climate, actual construction, installation of equipment and duct system, hours of operation and local utility rates. This information is intended as an example for comparison purposes only.*

### Enjoy cooling that's as quiet as a summer breeze.

To provide complete comfort, an air conditioner should operate at a sound level that's comfortable to your ears as well. That's why the heavy-duty compressor sound blanket in the 4AC16 is designed to deliver whisper-quiet performance. Plus, the two-stage scroll compressor, when paired with variable speed indoor equipment, can help control humidity levels in your home.



## THE FULL-FEATURED CONCORD™ 4AC16 IS THE RIGHT CHOICE, RIGHT NOW.

- 16 SEER exceeds ENERGY STAR® guidelines and assures you substantial energy savings, even during the hottest summer months
- 10-year limited warranty on the compressor and parts\* means lasting peace of mind
- Efficient, two-stage compressor is designed to operate at lower speed most of the time for quieter, money-saving operation
- Entire unit is 100% factory run-tested to help deliver the highest possible level of reliability
- Permanently lubricated condenser fan motor needs no annual maintenance
- Heavy-duty compressor sound blanket lowers operating noise

*\*Applies to residential applications only. For terms, conditions and exclusions, see full warranty at [alliedair.com](http://alliedair.com).*



## MAKE THE CONCORD DECISION YOU WON'T REGRET.

When you think about everything Concord delivers, your decision is no decision at all. Choose the air conditioner that will work for you. The performance and reliability you want are right here, and ready to go to work.

**Concord. It's the right choice. Right now.**

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*The Right Choice. Right Now.*



Due to our policy of continuous improvement, specifications are subject to change without notice.

[www.concord-air.com](http://www.concord-air.com)  
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